

## Thomas Built Buses #102623-TBB

Pricing for contract #102623-TBB offers Sourcewell participating agencies the following discounts:

• 20% – 25% discount off standard pricing

Tariff surcharge for Thomas Built Buses product models sold through Sourcewell:

- All buses built prior to October 1, 2025, are price protected from any tariff related price increases.
- All buses with a planned scheduled start date of October 1, 2025, and after, will be subject to a tariff surcharge up to the following amounts based on product model.

Saf-T-Liner C2 \$2,500 EFX2 & HDX2 \$2,500 Type A Minotour \$750

Any tariff related impacts will be charged as communicated to the TBB Dealer network by Thomas Built Buses and are nondiscountable.

Thomas Built Buses is passing along these charges due to the cost impacts tariffs have had, and will have, on manufacturing components we acquire through our supply chain. Thomas Built Buses is exploring all possible options in mitigating tariffs to remain price competitive.

Thomas Built Buses will supply quarterly updates on any changes that may impact our tariff amounts.